

DLH CONSULTING SERVICES

Bring contacts from LinkedIn to Salesforce, with the click of a button...and for free!



For many business professionals, LinkedIn is an integral networking tool used to reach all sorts of customers. By using a free “Export to CRM” plug-in tool, we can seamlessly bring your LinkedIn contacts to your Salesforce instance, with the click of a button. Long gone are the days on copy & pasting your contacts from LinkedIn to Salesforce, with 1 click you could send a LinkedIn connection directly to Salesforce as a lead, contact, or account. Additional features include the ability to view LinkedIn profiles side-by-side with Salesforce records; as well as having LinkedIn messages captured in Salesforce. This one small change can help save time & raise productivity, especially when prospecting!

For more information on this & other great ways to personalize your Salesforce, reach out to us at

www.highfillservices.com/contact.html



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